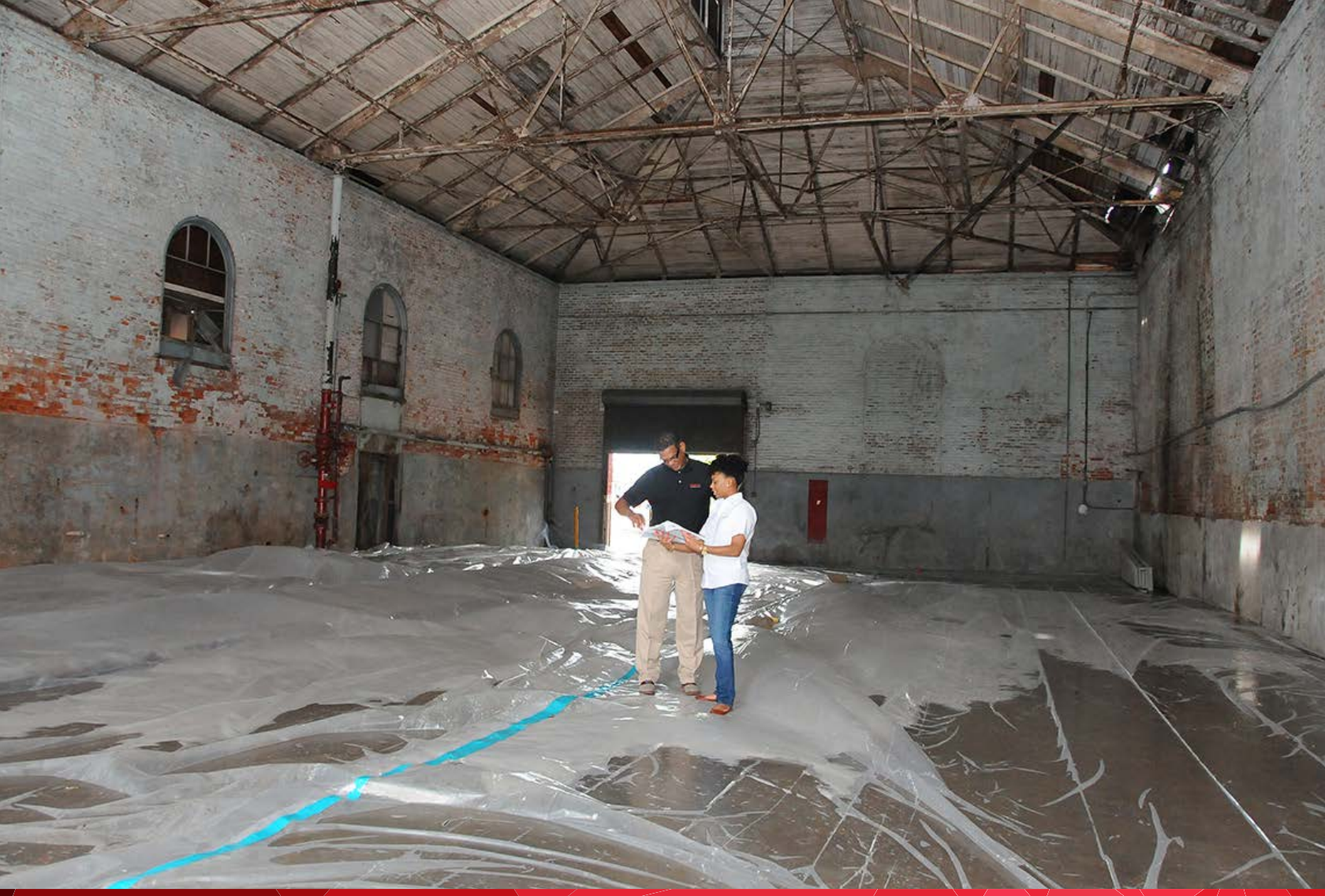


landmark
CONSULTING





Our Welcome Message

About Us / Our Philosophy

Capabilities Statement

Our Process

Transportation: New Orleans Regional Transit Authority

Transportation: Chennault International Airport

Transportation: New Orleans Aviation Board

Transportation: Port of NY/NJ

Municipal: Columbia, SC

Municipal: Seaside Heights, NJ

K-12: Recovery School District New Orleans

K-12: First Line Schools

Universities: Xavier University

Universities: Dillard University

Universities: Xavier University & Dillard University

Clients Capabilities Chart



It is with great pride that I introduce you to Landmark Consulting. Our clients come first; identifying their needs and wants is the driving force of our eagerness to deliver. Our leading pace has always been accredited to our culture, with a deep understanding that in order to improve the lives of our clients we must reflect our internal working culture and our promise for a wonderful client experience. My thanks for your interest in Landmark Consulting, and please don't hesitate to contact us if we can be of service.

Keely Thibodeaux, AIA, PMP, Principal

Landmark Consulting LLC offers comprehensive, program and project management, disaster recovery, federal funding compliance and architectural services. We are a DBE/MBE/WBE certified firm, nationally recognized for our ability to consistently deliver high quality projects. We have garnered an outstanding performance history of managing disaster recovery programs for municipal agencies, educational institutions and private non-profits, that receive federal funds to finance infrastructure projects. Landmark currently is headquartered in New Orleans, LA, with offices in New York City, NY, Houston, TX and Columbia, SC. At Landmark Consulting, "We Deliver More Than Projects, We Build Communities"

To deliver programs with expertise and proprietary systems, one client at a time.

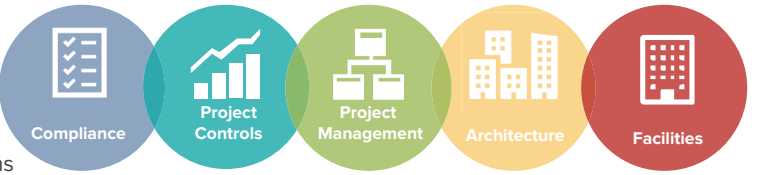
Nationally recognized program management brand with a reputation for integrity, intellectual property and a diverse team of brilliant problem solvers.

Innovation Flexibility Expertise Integrity Superior Quality Value

ABOUT US

Landmark Consulting is a Limited Liability Company registered in the state of Louisiana, founded and based in New Orleans in 1996. We offer comprehensive, program and project management, disaster recovery, federal funding compliance and architectural services. Our Facilities Services division can develop maintenance, capital renewal and energy management programs for LEED certified facilities. We are a DBE/WBE certified firm, nationally recognized for our ability to consistently deliver quality products and services. We have garnered an outstanding performance reputation of managing disaster recovery programs for municipal agencies, educational institutions and private non-profits, that receive government funds to finance infrastructure projects. Landmark currently has four offices (New Orleans, New York City, Houston, TX and Columbia, SC). At Landmark Consulting, "We Deliver More Than Projects, We Build Communities".

CORE CAPABILITIES



COMPLIANCE Landmark has developed proprietary tools and processes based on lessons learned while providing disaster recovery services in response to Hurricane Katrina. We have combined our technical knowledge of large scale building programs and unique disaster funding regulations, to create tools that ensure each client's success in meeting the necessary compliance requirements.

PROJECT CONTROLS Landmark thoroughly plans each project utilizing best practices established by the Project Management Institute. As an Oracle Gold Partner, our team uses proven systems and tools to control project outcomes and provide transparent status reporting to clients.

PROJECT MANAGEMENT Managing and controlling the use of capital funds within an organization so that adequate cash flow is available to deliver projects on schedule.

ARCHITECTURE Landmark provides comprehensive architectural services including: preliminary design, development of working drawings and construction.

FACILITES MANAGEMENT Landmark has created a comprehensive program that implements preventive maintenance strategies to reduce costs and add value.

PROFESSIONAL CERTIFICATIONS

AIA
APPA
NCARB
LEED AP
LICENSED LA CONTRACTOR
ORACLE GOLD LEVEL PARTNERSHIP
PMP
LABAE
TBAE
SCBAE
SC-PE

SMALL BUSINESS CERTIFICATIONS

LED
SEBD
WBENC
WOSB
DBE – LA, SC, NJ, NY
MBE, WBE – NY
SBE
HUDSON INITIATIVE

GOVERNMENT CODES / IDs

CAGE 748U0
DUNS 055759755
SAMS 055759755
NAICS 541310 | 541611
541618 | 541690

OUR CLIENTS



TRANSPORTATION
New Orleans Regional Transit Authority
Chennault International Airport
New Orleans Aviation Board
Port of NY/NJ



MUNICIPAL
Columbia, SC
Calcasieu Parish
Seaside Heights, NJ
Bayou Vermillion District

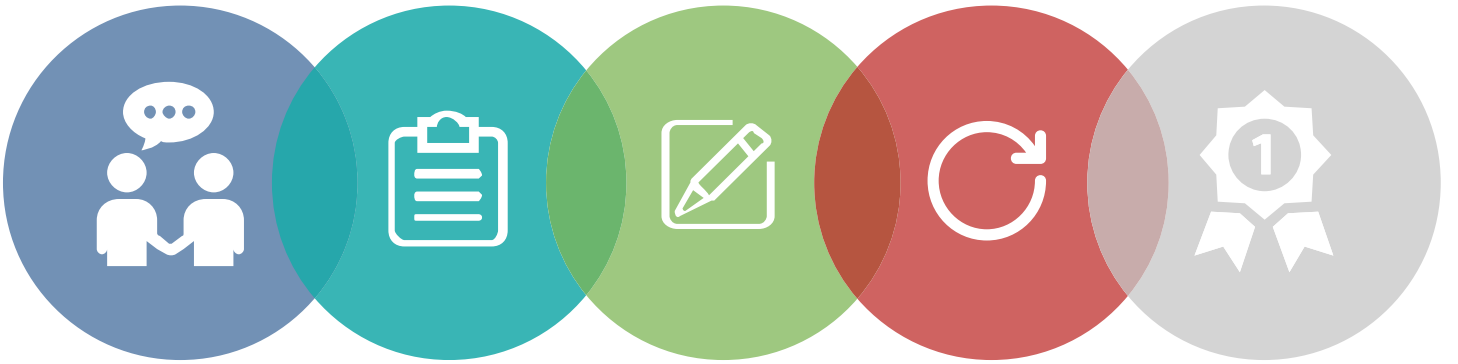


K-12
Recovery School District New Orleans
St. Mary's Academy New Orleans
Orleans Parish School Board
Lake Forest Charter School
First Line Schools



UNIVERSITIES
Xavier University
Dillard University
Southern University

“We Deliver More Than Projects, We Build Communities”



Establish Client Vision >

Confirm Restraints/ Requirements >

Plan The Work >

Quality – Peer Review (*Validate*)

Work The Plan >

Quality Peer Review → Risk Review

Reporting (*Communication/Stakeholder***)**

→Process Improvements/Feedback→

Closeoout

In addition to our extensive knowledge base and expert staff, Landmark prides itself in taking a pragmatic and progressive approach to all projects. Decisions and recommendations are data-driven, while applying diverse thought and innovation to successfully solve problems. Integrity and discipline are our cornerstones for producing successful, sustained results. Landmark takes a genuine interest in each client’s projects, and success in their community. We’ve invested in projects and initiatives our clients advocate for because we deliver more than projects, we build communities.



Landmark Consulting is the prime Architect for the restoration of the Napoleon Transit Station. The RTA uses this site to store materials and includes a shed to perform maintenance on its vehicles. Our team includes a firm specializing in historic architecture, a DBE engineering firm and a DBE environmental firm. This project is FEMA funded and Federal Transit Administration (FTA) grant funded. We conducted a walk through the facility with FEMA and the RTA explaining the comparison of the PW to storm damages that were not included. We prepared an existing condition report detailing the reasons for the adjustment being careful not to include ineligible work. We are currently assisting with the development of an improved project request and are supporting the RTA in its grant request to the FTA.

Created a cost estimating tool that tracks the scope paid by FEMA vs scope paid by FTA. The tool produced justification for additional FEMA eligible costs.

Developed scope and design to maximize the two sources of federal funding.



Landmark Consulting is the disaster recovery consultant for the Chennault International Airport Authority, where we manage the project reimbursement, closeout, and insurance reconciliation processes. Landmark is currently working on 16 priority project worksheets to reconcile scope and insurance adjustments to ensure a smooth closeout process of each project. Our Compliance Assurance Program has implemented a documentation system that codes all expenses to a project worksheet, so that all eligible expenses are reviewed and submitted for reimbursement. This process also captures all out of scope expenses and triggers a version request. Landmark's thorough review of the insurance reconciliation resulted in the negotiation of $165,000 with FEMA and the State of Louisiana. Landmark estimates an additional $600,000 by way of final reconciliation to align actual cost and scope. All Direct Administrative Costs have been captured in a project version request to reimburse Chennault for Landmark's services to date.

Landmark's thorough review of the insurance reconciliation resulted in the negotiation of $165,000 additional funding with FEMA and the State of Louisiana.

Landmark's estimates an additional $600,000 by way of final reconciliation to align actual cost and scope.

All Direct Administrative Costs have been captured in a project version request to reimburse Chennault for Landmark's services to date.



Landmark's Compliance Assurance Program team was requested by the New Orleans Aviation Board (NOAB) through TMG Consulting to review and closeout several Federal Aviation Administration (FAA) funded projects. Although the Project Management was complete and the construction contracts were closed, Landmark was tasked to review and map several federal funding sources. Landmark created a management plan, finalized the requirements per the FAA and coordinated our efforts with the construction manager, Aviation Resources Team, the NOAB finance department, and prepared reporting on our progress. The Compliance Assurance Team designed a checklist based on the FAA requirements and facilitated document collection to prepare an electronic binder including all files needed for grant closure. We contributed information for weekly coordination meetings, established a reporting system/schedule, and set up a team SharePoint site to share and maintain documentation.

Developed a multi-fund tracking system to track all expenses while facilitating closeout.

Guided client through federal funding regulations to closeout FAA funding.

Developed a multi-fund closeout checklist to ensure availability of supporting documentation.



Landmark was contracted to assist the Storm Mitigation and Resilience Office (SMRO) with the documentation of its current functions, the development of strategies for the long-term assimilation of these functions within the Agency, and assist with the implementation of programmatic initiatives that will ensure the Agency's readiness in all phases of future disaster. The Port of New York/New Jersey's current change order process did not allow the scope of work tied to storm damages to be captured by the SMRO compliance team for version requests and reimbursement to various sources. We amended the current change order process to insure compliance with disaster damages eligible for Sandy and non-Sandy funding. Utilizing assessments, data collection and report recommendations Landmark's team created the least intrusive intervention that would improve communication among SMRO, Finance, Engineering and Project Managers, to insure compliance with disaster related damages according to funding sources and scope requirements.

Prepared a Strategic Integration and Transition plan that maps the capital project work flow including the Federal compliance milestones.

Created a document retention plan that includes a schedule of required closeout documents by phase.

Developed a process improvement plan to maximize the use of the department's database and dashboard reporting tool.



Landmark joined the City of Columbia within 3 days of their disaster, bringing a team of professionals experienced in Municipal Administration, Governmental Relations, Engineering, Architecture, Public Assistance, Hazard Mitigation and Community Development Block Grants. Landmark's Program Management team worked closely with FEMA, HUD, State, and local emergency management officials to develop efficacious disaster response and recovery programs. Project scope included repairs and equipment replacement for water and wastewater infrastructure, parks and recreational facilities, police and fire departments, and repairs, replacement, and acquisition of disaster damaged housing. Our Program Management team kept the goal of reimbursement a priority at all times as we assisted with design, construction phases, cash flow analysis, and tracking of direct administrative costs. Landmark's Compliance Assurance Program team ensured our client goals and objectives were met by closely adhering to federal requirements under the Stafford Act. Installing proper guidelines and procedures for procurement, cost alignment, complete scopes of work, full reimbursement documentation (submittal and retention), and guiding project closeout were paramount to the work of the program. Our team performed assessments of storm-damaged facilities which resulted in an estimated project funding amount of $90 million. With the help of Landmark professionals, project worksheets for the City of Columbia projects have been formulated to capture the damages and estimates to obligate Public Assistance, 406 Mitigation, and 404 Hazard Mitigation Grant Program funding. An expedited emergency PW that was formulated, obligated, and advanced in the amount of $7.6 million was recognized by state officials as being one of the largest and most organized projects submitted for funding. A direct allocation request was also submitted to HUD, which resulted in successfully securing an award for the City of Columbia for $26.1 million in CDBG-DR funding.



Consulting manages the Disaster Recovery for the Borough of Seaside Heights and manage s the project worksheet production, reimbursement and closeout claims. Due to Landmark's processes and systems used to align scope and maintain accurate supporting documentation throughout the project life cycle, the Borough met it's project deadlines, and received the reimbursements needed to keep the famed boardwalk operational. Our Compliance Assurance Program's document management system codes each invoice to a specific project worksheet so that all eligible expenses were included in reimbursement requests. Landmark successfully obtained $3 million hazard mitigation funds, resulting in a stronger structure that can prevent coastal erosion. Over $27 million has been obligated in project worksheets, which is more than double the Borough's original estimate for their recovery. This estimate includes eight (8) replacement facilities. The Borough's reimbursement amount to date is approximately $11 million. Currently, Landmark is coordinating the final reconciliation and grant closeout for 3 project worksheets valued at $2.6M, with no related findings or issues. All Direct Administrative Costs have been captured in a project version request to reimburse Seaside Heights for Landmark's services. As a pro bono project, Landmark reached out to KaBoom! and delivered 2 new playgrounds to the Borough volunteering the services of a project manager and an architect.

Aided in the economic recovery by having the 1st Boardwalk PW obligated, which allowed the Borough to meet tourist season opening.

Borough's bond rating raised due to efficiently managing reimbursements.

$3M of 406 Hazard Mitigation funding was obligated for the boardwalk.

Orchestrated a pro bono project with KaBoom! and delivered 2 new playgrounds.



The Orleans Parish School Board managed an unprecedented recovery program to include the project management and direct management of numerous facilities located across the Greater New Orleans area. The program included building new, state of art facilities and the renovation of multiple historic properties. We provided project management services as a sub-consultant to Jacobs/CSRS. Additionally, we managed 11 clean and secure projects. These are facilities that are being “moth balled” or stored for future development. The entire program is FEMA funded.

We managed approximately $100M in PK-12 recovery projects including new facilities such as Booker T. Washington High School, PK-8 North Kenilworth Elementary School, and Livingston High School.



Landmark Consulting LLC's Project Management and Compliance Assurance Teams co-managed $1.5M in project costs for the removal of environmental hazards, demolition of three campus facilities and the closeout of FLS project worksheets associated with the. site. Landmark prepared the procurement documents, advertised, negotiated all contracts and bid the abatement and demolition of the three buildings. Landmark represented FLS at the Neighborhood Conservation Committee Meeting, the Code Enforcement Hearing, and presented a scheule to remove the blight, thereby avoiding substantial fines. Our project manager and construction supersor was onsite working closely with the Louisiana Department of Environmental Quality and the Contractor to ensure compliance with State and Federal guidelines which resulted in FEMA issuing a letter committing to Alternate Project approval. After assessing an unfavorable prior audit from the Office of Inspector General, Landmark consulted with First Line Schools (FLS) to address the findings and to prepare the necessary steps needed to protect current and future funding. Landmark provided advice to FLS's Board, met with Recovery School District, reviewed and advised on terminology needed to satisfy FEMA's requirements resulting in a new lease agreement and new Cooperative Endeavor Agreement with the Recovery School District (RSD) which saved FLS over $1M in future insurance costs. Additional work includes preparing an improved project, reviewing contents PW to secure funding for contents reimbursements, and securing DAC funding for grants management costs which resulted in no out-of-pocket expense to FLS.

Co-managed $1.5M in project costs for the removal of environmental hazards, demolition of three campus facilities and the closeout of the project worksheets.



Landmark provided Xavier University FEMA Public Assistance grants management and closeout services for 787 Project Worksheets valued at $83,354,840.33 in storm related damages. Landmark's Program Management team was responsible for design, construction and demolition projects on campus. Landmark's Compliance Assurance Program team ensured that proper guidelines and procedures for procurement, cost alignment, scope of work, reimbursement, documentation submittal and retention, and project closeout were met, both timely and efficiently while strictly adhering to Federal Requirements under the Stafford Act resulting from Hurricane Katrina and Hurricane Rita. Our closeout scope included individual federal grant project review, supporting documentation assembly, final inspection preparation, obligated funding protection, eligibility advocacy, and insurance reconciliation assistance for all of their FEMA Project Worksheets (PWs).

1st Direct Administrative Cost |Close out Incentive PW written and obligated in LA.

Recognized by FEMA officials for establishing the financial management system for scheduling, grants management, and tracking expenses by project.

All DAC related costs successfully reimbursed.

Enhanced lines of communication and reporting were key to the success of the program.



Dillard University finalized the construction of a new Student Union. Landmark was awarded the contract to close-out the construction of the building and to manage the completion of the site work. This phase of the project is valued at $2.7 Million. We managed the completion of the punch list and the commissioning and final payment to contractor on this LEED Gold facility. We also managed the construction of the drainage, paving and landscaping to complete the exterior of the facility. Our experience with local private universities and planning for student safety in an occupied building was instrumental in the success of this project.

Complete Construction Management of the drainage system.

Construction Management of the Student Union valued at $2.7 Million.

Managed to close-out the construction of the building, paving and landscaping to complete the exterior of the facility.



Xavier University was awarded a grant by FEMA to prepare a campus wide Hazard Mitigation Plan. Landmark created a multi department working committee including Facilities Management, Environmental, Fiscal, Security, Communications and Student Affairs to research and collect data. The interdisciplinary team met over the course of six months to identify hazards and exchange documentation. The plan was developed in four phases: organization of resources, hazard identification and risk management study, development of the hazard mitigation plan, adoption and implementation. Landmark worked with the campus communications office to solicit community feedback that was incorporated into the plan. We worked closely with the State's HMGP team and prepared all mandatory reporting.

Dillard University was also awarded a grant by FEMA to prepare a campus wide Hazard Mitigation Plan. Landmark Consulting LLC's Project Management and Compliance Assurance Program co-managed $25K in project cost to develop Dillard University's Hazard Mitigation Plan. We coordinated the campus resources and formed a committee of University leadership. Landmark Consulting led the committee through the Hazard Mitigation Planning process, including but not limited to a series of meetings, interviews and research. The client's FEMA approved Plan includes hazard profiles, risk assessments, mitigation goals, strategies, and mitigation priorities.

FEMA approved the 404 Mitigation Plan without comment.

Developed Xavier University and Dillard University Hazard Mitigation Plan.

Funded by a Hazard Mitigation Planning Grant.

	Compliance	Project Controls	Project/Program Management	Architecture	Facilities/Asset Management	Advisory	Engineering
Transportation							
Caddo- Bossier Port Commission	●						●
Chennault International Airport Authority	●						
The Port Authority of NY & NJ	●	●				●	
New Orleans Regional Transit Authority				●			
New Orleans Aviation Board	●						
Municipal							
Bayou Vermillion District	●						
Calcasieu Parish				●			
City of Columbia, SC-Recovery Program	●	●	●				
Oswego Rural Water Company, SC	●						
Harris County	●						
Borough of Sea Bright, NJ	●						
Borough of Seaside Heights, NJ	●	●	●				
County of Sumter, SC	●						
County of Williamsburg, SC	●						
Ward 3 Recreation (Huber Park)				●			
Newark, NJ	●						
K-12							
First Line Schools, New Orleans	●		●		●		
Lake Forest Charter School, New Orleans					●		
Recovery School District, New Orleans					●		
Orleans Parish School Board			●				
St. Mary's Academy:Expert Witness				●		●	
Universities							
Dillard University, New Orleans			●				
Southern University System, Baton Rouge				●			
Xavier University of Louisiana	●	●	●				
Other							
Stronger Hope Baptist Church, New Orleans	●						
St. Johns #5 Baptist Church, New Orleans	●		●				
YWCA of Greater New Orleans	●		●				
Williamsburg Regional Hospital, SC	●					●	
2021 Canal Street:Expert Witness				●		●	
Utility							
PSEG	●					●	